

MEETING OUR CLIENTS Print Output Solutions CASE BY CASE



About Us

More than just e-forms solution providers, our clients have benefited from our years of experience as electronic forms technology integrators. Our team of respected industry leaders and innovators regularly evaluate the best solution tools for use when strategizing implementation options for our clients.

Using robust software products such as Adobe and StreamServe, our technical consultants have been able to provide highly functional print output solutions for our clients.

Our implementations provide features like:

- Barcode Integration
- Dynamic Sub Form Capability
- Form Intelligence
- Intelligent Routing
- Archiving
- E-mailing
- Faxing
- Database Updates
- Print Output from any Application
- Distributed Print to any Network Printer
- Multi Platform Support
- Multi-Language Support
- Web Initiatives
- Custom Coded Features
- Turnkey Solutions

Our E-forms implementations replace the need for preprinted documents. With the introduction of our archive and web-based product options, our clients can maximize their investment in e-forms software tools using the internet.

Output Solutions is committed to excellence in the development of a seamless Document Output Management strategy. We provide our clients with the products and services to realize the benefits of e-forms, fax, work flow, archive and web-based document initiative.

Our impressive list of reference accounts include: Sony Pictures, Campbell Soup, Compaq Financial Services, StraightLine Source, NeoStrata, TastyKake, Rutgers, The State University of New Jersey, GE Transportation and Knowles Electronics, just to name a few.



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USING THE RIGHT SOFTWARE TOOLS

Cosmetics Company Meets Objectives with Planning and Foresight!

It's all about image... and image is the motivating reason consumers spend millions of dollars on skin care products annually. This is a fact that has not gone unnoticed by NeoStrata Company, Inc., a research-based dermatological company dedicated to the advancement of skin care and dermatological treatments. As the medical community's internationally recognized leader in developing alpha hydroxyacid (AHA) and polyhydroxy acid (PHA) technology and formulations, NeoStrata knew that achieving excellence and maintaining it required constant observation and analysis of their ongoing business processes.

Located in Princeton, New Jersey, NeoStrata knew that to maintain their leading edge, they had to streamline their business processes. To do so, would entail upgrading their business systems and looking at new technology. NeoStrata had been operating with what they knew to be an antiquated financial package, preprinted forms and dot matrix printers. NeoStrata wanted to make certain that their business processes and the documents that were delivered to their customers and business partners reflected their image and the quality of their products. During implementation of MANAGE 2000, they realized the functional quality of the output generated was not going to meet their requirements. In addition, they had invested in laser printers and wanted to move away from cumbersome preprinted forms that they had to store, burst and collate.

If It's Tuesday, It Must Be Denmark....

Furthermore, while the goals of the financial departments were being achieved, the department responsible for international export documentation was still involved in redundant effort. Due to the unique customization required for the multiple countries products were shipped to, personnel were still required to use a Word Processor to generate the Commercial and ProForma Invoices. "It seemed that we really needed a product that could deliver

multiple variations of the same document," Catherine Mueller, Director of International Marketing stated. "Our needs were more specialized than, it appeared, any product could generate without a great deal of custom programming." As consultants and integrators of the leading technology solutions for electronic document technology, the team felt that Output Solutions could provide them with information about all the options available as well as introduce them to the product they had seen in production during an onsite visit to another MANAGE 2000 customer. Output Solutions evaluated their goals and made a recommendation of Adobe® Central Output Server®. This product, as well as others represented by Output Solutions, would not require programming changes to any of the MANAGE 2000 applications.

NeoStrata decided to outsource the forms development work to the consultants at Output Solutions. "Timing was critical," stated Andrew Levenkron, Executive Director of Operations. "Our IT staff were involved in the transition to the new ERP system and we only wanted our customers and business partners to receive documents that represented a highly polished image, reflective of our product line."

"We were very pleased with the outcome of the project. Output Solutions developed an A/P check, Invoices, Purchase Orders, Commercial Invoices, Proforma Invoices, Packing Slips and Sales Orders. Our documents are highly professional looking and easy to understand."

"Better yet," remarks Mueller, "not only has the redundant effort been eliminated with the international documents... the process has been improved. With a submission of one print request, the sales order report is now used to generate four documents – sales orders, commercial invoice, proforma invoice and packing list. There's no need to submit a print job four times. We've seen a remarkable improvement in efficiency!"

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"The equivalent of up to 16% of an organization's revenue is absorbed by printing and output costs"
-ALL Associates

MORE SOFTWARE OPTIONS

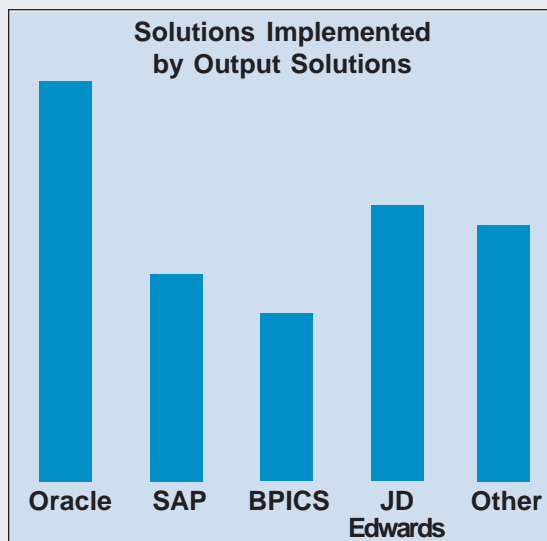
Oracle Output Utilizing Adobe Central Output Server®

A major utility company wanted to produce a professional looking Sales Order Confirmation from Oracle that included a cover letter in an easy to read format. They wanted to do this quickly, inexpensively, and most importantly, without making any changes to their existing Oracle Sales Order Confirmation report.

Meeting all of the customer's requirements a new Sales Order Confirmation was delivered utilizing Adobe® Central Output Server. A cover letter was part of each Confirmation. It contained information such as digitized signatures, logos, and postal bar coding along with the PO number, SO number, the sales persons name and phone number. The Sales Order Confirmation featured highlighted areas for summary information and font bolding to highlight important information. If comments appeared in the original report, a comment box was added to the first page of the Confirmation. Additional pages only contained a small header area and could hold up to 30 detail lines per page.

The user still prints the report the same way they always have, just selecting an "Adobe" print style instead of a normal print style. The client benefited from a streamlined document seamlessly integrated into their environment with-

out making changes to their Oracle® report. The tools purchased for this solution can be used in the same way for any other report within the organization. For this client, the result has been a cost and time effective strategy for designing and implementing a robust document management strategy.



With over 15 years combined experience in the e-forms industry, our team of professionals has a proven success record.

Request for Additional Information

Mail this card to: Output Solutions, Inc.
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OR

Fax this card to: (732) 422-1311

Intelligent Document Solutions Electronic Document Delivery Archive Solutions Web-based Solutions

Company Name

First Name

Last Name

Address

City

State

Zip Code

Telephone Number

Fax Number

E-Mail Address

Try our online demo at www.outputsolutions.com

22 People's Line Road
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Output Solutions Products and Services

Output Solutions offers products and services for integrating electronic forms technology and applications, including document output management, workflow software products and web based forms initiatives.

Intelligent Document Solutions:

Adobe Software Solutions
StreamServe Software Solutions
R-File Manager Archive Solutions

Services:

Strategy Consulting
Solution Development
Solution Implementation and Testing
Software Training

Fax Solutions:

Omtool Software Solutions
Captaris Software Solutions

Conduct business quickly and conveniently without compromising efficiency and service. Implementing an Intelligent Document Solution affords options for flexible, robust utilization of valuable business data collected and disseminated in the day-to-day processing of business functions. Output Solutions intelligent document solutions provide:

- Complete replacement of pre-printed forms
- Bundled check solution applications
- Automated delivery options including fax, email and web delivery
- Easy integration with Output Solutions archiving applications
- Enhanced paper handling solutions

Output Solutions has Intelligent Document solution options to meet any budget.

OUTPUT SOLUTIONS, INC.

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A stylized, grayscale illustration of four business professionals in business attire running across a field. They are carrying large documents or folders, suggesting a fast-paced, dynamic business environment.

Revolutionize your business processes

One document at a time